Subject: Important – Please Read: CMC Ontario President's Update, Fall 2025

Dear Members and Colleagues,

As we near the final quarter of the 2025 membership year, I'd like to share some of the key focus areas for the Fall, and the coming renewal campaign. These areas reflect both the opportunities and challenges of our time, while reinforcing our commitment to strengthening the CMC designation, supporting our members, and amplifying the impact of management consulting in Ontario and beyond.

Our Key Focus Themes

1. Harnessing Emerging Tech & AI

We continue our commitment to empowering CMCs in the use of emerging technology and specifically Al. Ontario Council member Evgeny Koloda is offering his Al workshop "Al Practical Implementation for Management Consultants" for a third time this year on October 17, 2025. His previous deliveries were well received, and the participant feedback has been very positive. Early bird discount pricing ends on October 3rd and seats are selling fast, so please register soon.

2. Driving Operational Efficiency

We are in the process of migrating our membership services to a new third party service provider who offers us greater value and leaner practices for membership management. We are aiming for a smooth transition with little disruption to our member experience. Our goal is to provide equivalent or better service for a fraction of the cost of our current provider. You can expect more of your membership fees to go directly to added member value in terms of local engagement, networking, and events. We aim to strengthen our Chapters and create greater community across the member base here in Ontario. Stay tuned for more on this shortly.

3. Building Stronger Chapters and a Stronger Federation

Our Chapters are our greatest strength. Our Eastern Ontario and Greater Toronto Area chapters are collaborating on exciting new initiatives like the New Member Welcome event that was held on September 22 and hosted by both chapters. In addition, both Chapters are collaborating on a Member Growth Strategy that aims to drive new CMC members into our certification funnel. The Chapters are a perfect way to get involved in your Institute and we always welcome new volunteers.

At the CMC-Canada Association level, a process is now underway to create a new Memorandum of Understanding for our Federation. This process is stewarded by CMC-Canada's Growth and Nomination Committee and they have retained a qualified facilitator for the negotiation process. We look forward to renewing our commitments to one another as we all recognize we are "Stronger Together".

Did you know?

Our 2026 membership renewal campaign will launch in early November and is critical to our success as an Institute this year:

- The renewal period will start in early November and runs until December 31.
- I am respectfully asking ALL members to renew their membership BEFORE December 31. We really need your cooperation here.
 - o If you don't intend to renew, and you need to change your membership status, then please give us the courtesy of letting us know as soon as possible.
- Historically, CMC-Ontario has had a real challenge with members leaving their renewals until January, February, and even March. This has a significant impact on us as an Institute and I urge you to please renew your membership before the December 31st deadline, or be in touch to let us know your intentions.

Have you heard about these?

- WORKSHOP: Al Practical Implementation for Management Consultants
 Enhance your consulting skills with practical Al tools and hands-on exercises. Special
 member pricing available. ③ Learn more
- Ontario Chapter Meetings & Events
 Stay connected and engaged with peers through local events, learning sessions, and networking opportunities. (*) View upcoming events
- Find a CMC
 - A searchable, public-facing directory that helps businesses and organizations connect directly with Certified Management Consultants in good standing. (3) Search the directory
- Affinity Programs
 Save money on business insurance, cell phone plans, home & auto insurance, and more—many members say these benefits cover the cost of membership! (3) View all programs

We would love to hear from you! Email me at president@cmc-ontario.ca for volunteer inquiries, partnership opportunities and any other ideas.

Stephen N. Davies, CMC President ICMCO